

DVFA EXECUTIVE MEETING Delaware State Fire School

December 9, 2018

Call to order at 10:00 A.M. by President Bill Betts

Invocation offered by DVFA Chaplain Blake Bowers

Pledge of Allegiance led by Past President Richard T. Perillo

Roll Call of Officers by Secretary Elmer Steele

- [X] Bill Betts, 49, President
- [] Jay Jones, 75, 1st Vice President
- [X] Dan Carrier, 19, 2nd Vice President
- [X] Elmer Steele 81, Corporate Secretary
- [X] Terry Whitham, 46, Treasurer
- [X] Ray Stevens, 88, Assistant Treasurer
- [X] Ted Walius 75, Past President Director
- [X] Ken Ryder, 48, Kent County Director
- [] Michael Brittingham, 41, Kent County Director
- [X] Ron O'Neal, 83, Sussex County Director
- [X] Hunter Holland, 76, Sussex County Director
- [X] Tom DiCristofaro, 13, New Castle County Director
- [X] Dave Majewski, 18, New Castle County Director

DVFA Staff

[X] Warren Jones, 16/86 Executive Manager

Special Guest

Kathy McGuinnes, Auditor, Elect, expressed her desire to work with the fire service. She was elected to fill the office of State Auditor replacing long time Auditor Tom Wagner.

Report of Officers

President Betts: (copied and pasted from written report)

It has been a pleasure to work with the new DVFA officers since the Conference ended on September 14th. I have spent 174.5 hours and travelled 1662 miles for the Association, not counting air miles In addition to attending a majority of the County Association Meetings, I also attended some special events as listed below:

Excused (attending a college class)

Excused (on a cruise)

On October 3rd, I made a Power Point presentation on the Delaware Fire Service to over 40 members of the senior public at the OLLIE program at the University of Delaware Campus in Wilmington. The presentation went over well, and most of the people in attendance had no idea about the Fire and EMS Service in the State. I have the presentation available for anyone who wants to use it. I need to add some slides on the cost of some of our member's PPE.

I attended the Conference 2018 Wrap-up meeting on October 15th, and there were a lot of ideas exchanged on what we could improve on for 2019.

I attended the dedication of the new Memorial on October 20th, and Dan Burris did a wonderful job on the construction, and Warren Jones did a great job with the program. Fortunately, the rain stopped before the program.

We had a pre-conference meeting on October 29th, and we are looking into some of the artwork for the logos for 2019.

Several members of the DVFA and Commissioner Roberts went on a trip to the Global Operations Network Center for AT & T on October 30th. It was quite a facility and had two programs on cyber security on their end, and their disaster response capabilities.

I attended VCOS on November 7-11th and heard some great speakers that we might be able to get for the DVFA Conference sessions.

I met with the Revolving Loan Committee on November 15th and distributed out \$795,000 in loans to the Delaware Fire Service.

The three table officers and Executive Officer met with the Governor on November 28th in his Wilmington office and presented our list of legislative priorities. The Governor seemed more receptive to us this year and took time to question our proposals. We asked that the \$75,000 be put in the bond bill again for matching Fire Prevention monies, increase the revolving loan fund by another million dollars to a total of 4 million dollars, cancer presumption legislation, increasing our State income tax reduction, increasing our Medicaid billing from \$64 to \$100 to match the surrounding 4 states, establish and executive or legislative committee to assist our Recruiting and Retention efforts, revisit rescue billing with the Insurance Commissioner, and to visit an increase to the percentage on the Insurance tax formula.

Please contact me if I can be of any assistance to any of you. On behalf of my wife and me, I would like to wish everyone a Merry Christmas and Happy New Year, and any special holiday you share with your families, and make sure it is a Fire-safe one.

First Vice President Jones: (copied and pasted from written report)

For the 1st quarter of 2018-2019, I have traveled 3,122 miles, on 33 events, spending 164 hours serving and representing the DVFA.

First, I'd like to thank everyone who has helped make this past conference successful. It truly does not just take one person, but an entire village to pull that off. Since the conference, we have completed the President's Leadership Handbook and it is now available online. We have also worked on updating the DVFA Officers Guidelines. Both are living documents and are a continuous work in progress that we should continue to update. The handbooks should be a helpful resource to provide support to our fire service leaders today and in the future. Since this past election, we have several new legislators, which we are currently meeting with to educate them on the Delaware Fire Service and to show them their role that they play within the system. The new DVFA informational video that was produced has now been released and can be found on YouTube and the home page http://dvfassn.com. We have received wonderful feedback from the video, from not only within the fire service but from the public and legislators which was a goal of ours.

We have presented our legislative agenda to all legislators and have met with the governor and everyone seems very receptive to our items this year.

I attended several conferences this quarter. The Pennsylvania State Conference and Volunteer and Combination Officer Section of the International Fire Chiefs Association (VCOS). VCOS, although it was not as good as prior years, this conference is still the best with the most seminars that benefit us as volunteer and combination departments. Covering wide ranges of material such as leadership, combating negativity, updated reports on PTSD and cancer within the fire service, recruitment and retention, knowing when and how to pass the torch, and so on. The Delaware group has expressed our concerns with their leadership on future seminars. We told them our opinions on what would benefit us here in Delaware. For example, more information for the transition from volunteer to combination services. Covering the do's and the don'ts of the combination service. This way we could possibly avoid some of the heartaches and hardships of that processes.

I would like to go back to the DVFA video and give an update. This was a brand-new idea that looked to be successful, we were not able to afford any television coverage. We are still looking into the possibility of having it on the New Castle County TV Channel. So far, we have been statewide on the radio and online streaming, guiding people to the video on our website and YouTube. It has been viewed more than 2,000 times in the first three weeks. We have also used social media in this process as well. This seems to be a stepping stone. From some of the feedback of our members and even some government officials that we should continue these educational videos and dig a little deeper. Enlightening the public of our manpower issues and how our service has turned into a combination service throughout different areas of the state. We have utilized all the funding that was set aside for this project last year.

If the membership so desires I would like to see a yearly budget be put together for media out reach. We have had these types of budgets before when we had Public Relations (Public Information Officer) Position with the DVFA. I'm not saying that I feel we need to hire someone but we need to set a budget for such outreach programs in the community whether it is informational or used for recruitment, not only do we need to sell ourselves more to the public but we also need to educate the public on what and how we do things in the State of Delaware. That's something we need to address and be better prepared for in the coming budget years.

Also, CFSI Fundraiser dinner in Washington, DC is approaching. This is a crucial event that many of our companies within the State of Delaware have benefited from. We always have a good showing at this event because Delaware is geographically close to DC. Throughout the years our attendance has been declining. We really need to address this attendance issue as a state. We have a standing motion on the floor for all events that the 3 officers shall attend. In our budget which was passed at our conference in September, it has the funds already in the approved budget for 5 tickets. I'm asking that this association make the exception on this one event that we have 5 attendees due to the importance of this fundraiser since the funds have already budgeted for the 5 tickets. I feel we should send 5 officers to this event, rather than the 3 which is already approved. The funds are already in the budget that our membership approved at conference after discussion.

Lastly, one of my goals this year is to visit all fire companies that would allow us to come and whether it is before your Board of Directors or the entire membership. This is not just to explain what the DVFA is or does, but to simply listen to the boots on the ground who may issues for us. (For example: tell us your concerns, share with us the way you feel, etc.) We can address and resolve some of our issues in the state. We must face our shortcomings and find a path forward. Let us know what you and your local department needs are. I understand

this will be like standing in front of a firing squad, but this is something our leadership needs to do to strengthen the DVFA and gain the confidence and support of its members.

I look forward with anticipation to this legislate year ahead of us. Thank you for allowing me to serve as your 1st vice president. I will continue to do my best with the hopes of making you proud and strengthening our service.

Second Vice President Carrier: (copied and pasted from written report)

I attended 23 events traveled 1486 miles and 74 hours. I attended several events with the other officers. I feel the meeting with the Governor went very well and I hope everyone has a Merry Christmas and Happy New Year and if I can help you with anything please feel free to call me.

Secretary Steele: (copied and pasted from written report)

Since the Conference in September, I have attended 20 various events and functions, traveled 1,695 miles and spent 83 hours in service representing this Association. My full travel log has been submitted to the office, which can be viewed on the web site.

Most of my time has been spent on finalizing the 2018 conference, which has now been completed. With some review and negotiation, we spent a total of \$101,048.18 at Dover Downs, which is \$9,888.58 more than 2017.

Our 2020 and 2021 contracts have been signed and returned to lock us in for at least 2 more year.

My wife and I would like to wish everyone a Merry Christmas and a Happy and Safe New Year!!!

Treasurer Whitham: (copied and pasted from written report)

Officers, Delegates, Alternates, LADVFA, Members and Guests with almost six (6) months into our operating budget, we record the following balances:

Operations Account- **\$ 146,729.91** Conference Account- **\$ 72,308.89** Crawford Financial Account- **\$ 221,216.17** Money Market- **\$ 73,450.57**

Attached is a budget vs. actual expenses to give you an insight on where we stand financially for almost half of the year.

I would like to thank Dan Burris and the Budget and Finance committee. We have had several productive meetings in which I'm sure Dan will cover in his report.

Ray Stevens, our Assistant Treasurer, will be the 2019 Conference Treasurer. Ray and Dan's committee will be working on a conference budget for presentation and approval at an upcoming meeting.

Special thanks to Pablo Reyes for working on the DVFA server and connection challenges. In the process, Pablo also found us some cost savings with Comcast service.

As always, please feel free to contact me with any questions. May everyone have the Merriest of Christmas's and a safe and joyous New Year.

Motion by Ted Doyle and second by Richard T. Perillo to accept the Officer reports and spread them upon the minutes. Motion carried

Executive Manager Jones: (copied and pasted from written report)

IRS, Unrelated Business Tax Income: As reported last year the DVFA hired a tax attorney to
examine and advise us on the issues involving unrelated business tax income as it effect on our hall
rentals and the issues with the Ladies Auxiliaries. We also reported that Senator Coons had drafted a
bill to exempt us from the unrelated business tax income. At the last LADVFA Executive Meeting it
was reported the Senator Carper's office was working on the Ladies Auxiliary issue and for all the
Auxiliaries to hold off. After that meeting I contacted the Senator Carper's Office they referred me
to the legislation draft that Senator Coons had drafted.

The legislation that Senator Coons has drafted exempts us from unrelated business tax income it has nothing to do with the Ladies Auxiliaries. To quote the email with reference to Ladies Auxiliaries, she said we are back to square one on that and legislation may not be the answer. I have forwarded the part of the Tax Attorney's report dealing with the Ladies Auxiliaries to Senator Coons Office. I have not heard back.

I wanted you all to know there is nothing out there that will happen anytime soon for these two issues. Our advice is that you take the report from the tax attorney that we send you last year and give it to your attorney. The fix for the Auxiliaries is simple and number of companies have already done it. If your Ladies Auxiliaries are not their own corporation (501c3 or LLC) and they are not in your bylaws they need to be careful about liability protection.

We will be happy to send you the report again. Just contact us.

- 2. New Legislators: We have 15 brand new legislators who were elected last month. We would love to meet with them before session starts. Most of the new legislators are in New Castle County. We could use your help in setting up meetings with them.
- 3. Emails from the Office: I think with both fingers crossed that I have gotten to the problem with you not receiving the emails and the WINMAIL issue. For all the AOL and Verizon users, after I would send out the email two days later it would be kicked back to me as undeliverable. After a lot of research I found out that Verizon does not have an emails system they use AOL to send and receive email. AOL has a limit of 50. They have a security system were if 50 emails are sent through AOL at the same time they consider that a robo and kick it back. When you combine the AOL and Verizon customers in our email system we were way over 50. I had to go in to our email system and pull out all the AOL and Verizon ones and set up separated groups for them not exceeding 50. Also, I have to wait 5 minutes between groups when I send email out.

As for the other issue of you not being to open attachments from the office and receiving them as WINMAIL. That was a Microsoft Office issue. We us Microsoft Office as our Email carrier. If you did not have Microsoft Office on your computer is was automatically converting to WINMAIL. I found the correction for that on line and changed a setting in our Microsoft Office system. I tested both this week and it seemed to work ok.

- 4. Most if not all of the fire company elections are over. We need your contact information, especially for new officers.
- 5. Lastly, I am looking at setting up a text messaging system for better communications.

I sincerely wish you and your family a Very Merry Christmas and a Happy New Year.

Committee Reports

<u>State Fire Prevention Commission – Dave Roberts: (copied and pasted from written report)</u>

- Dr. Matthews, BLS Medical Director reported that Influenza has been confirmed in all three counties. It is important to encourage getting vaccinated as well as our providers to practice infection control policies. It's also important for our EMS colleague to document any influenza like illness. This will assist in monitoring for outbreaks throughout the state.
- The Commission made a motion to temporarily suspend an EMT due to a criminal arrest. This falls under Case No. 1821
- The Commission made a motion to approve a boundary update between Wilmington Fire Department, Minquadale Fire Company and Five Points Fire Company.
- The Commission made a motion to accept a Consent Agreement 1806.
- Fire Companies need to submit the 2019 BLS Financial Report. This report is due no later than February 1, 2019. These reports are important. Please make them a priority.
- Fire Companies need to submit the 2019 Fire Company Contact Information Form. If you have elections in the near future, wait until those elections take place. This report is due no later than February 1, 2019. These reports are important. Please make them a priority.
- In October, Chairman Robinson presented a resolution to Tom Dicristofaro for his tenure as a Fire Prevention Commissioner. Commissioner Dicristofaro has resigned his position to take an elected position as a DVFA Board of Directors member. The Commission is appreciative for all of the time and work that he's devoted during his appointment and wished him well.
- The Commission made a motion to accept a tuition rate increase from the Fire School. The increases will become effective January 1, 2019.
- The Commission made a motion to approve the Statewide Standard Treatment Protocols and Basic Life Support Standing Orders for Prehospital and Interfacility Patients. The protocols will become effective January 1, 2019.
- The Commission made a motion to approve the 2019 Ambulance Equipment list. This list will become effective January 1, 2019.
- David J. Roberts was elected as Chairman of the Fire Prevention Commission for 2019.
- Alan Robinson, Jr. was elected as Vice Chairman of the Fire Prevention Commission for 2019.

Advisory to State Fire Marshal – Grover Ingle: (copied, revised and pasted from written report)

- Fire Fatalities Currently, there are ten (10) fire fatalities for 2018. Of those ten (10) fire fatalities three (3) had working smoke alarms and seven (7) did not have working smoke alarms. The three (3) with the working smoke alarms had other circumstances involved that prevented the victims from getting out of the structure. All of these incidents still remain under investigation.
- Deputy Fire Marshal I Thomas Looney is in the process of being promoted to a Deputy Fire Marshal II having met the requirements for the career ladder promotion.

- Administrative Specialist I Kent County. Levone Brown began employment with the Office of the State Fire Marshal on October 15, 2018.
- Administrative Officer Kent County. Position is currently vacant and we are in the process of posting for that position. Most likely will be filled in January 2019.
- FY 2020 Budget The FY 2020 Budget request for the Office of the State Marshal is for ongoing End User Licenses from Sales Force for the new Fire Marshal Incident System. □ Sparklers and Ground based fireworks are permitted to be sold through January 1, 2019.
- Carbon Monoxide Detection Devices become mandatory in all new and existing lodging establishments effective January 1, 2019 (16 Del. C. 66C §6601C §6605C).
- Recommendations for updates to the 2015 State Fire Prevention Commission Regulations were submitted at the October Commission meeting. A public hearing will be scheduled in the future. There were no changes to allow plumber's to install sprinklers at this time.
- DFIRS Reports We continue to work with each Company on their submittals and cleaning up the data.
- The Office of the State Fire Marshal wishes everyone a Happy and Safe Holiday Season.

Advisory to DSFS - Robert P. Newnam: (copied and pasted from written report)

- 1. Year end program report -2018
 - a. Student attendance is below normal core curriculum avg. in-service programs
 - b. EMS program numbers steady decrease in CEU classes
 - c. Industrial programs numbers steady In-service programs increased
 - d. Student Totals
 - i. Decreases in BFFS (58), SFFS (43), increase HMRS (19)
 - ii. Decrease in BFFS effects class numbers for future years
 - e. Division usage
 - i. Increases New Castle (19), Sussex (13) decrease Kent (8)
- 2. FY20 General Fund Budget request has been submitted
 - a. Personnel Appropriation 75,000 increase to cover deficits
 - b. EMT Training Funds 50,000 increase to cover Instructor and supply costs
 - i. If approved will increase tuition from 700.00 to 900.00 per student
 - 1. Pass through for the Fire Companies
 - c. Equipment Funds 25,000 increase to restore funding
- 3. FY20 Capital Funds request
 - a. Rescue Tools Funding 19 companies and DSFS 150,000
- 4. Officer Seminar All elected and appointed Officers January 26, 2019
 - a. Review of DSFS procedures and new programs
 - b. Speaker to be announced
- 5. 2019 Training Schedule and Course catalog has been posted and sent
- 6. Dover HVAC and Roof replacement projects additional funding secured
 - a. January replacement of Gear Room, Cafeteria and Dining Hall units
 - b. Roof replacement scheduled for bids April start date
- 7. EMT Protocol Training 1618 current Delaware EMTs status
 - a. 707 completed training 18 need full course, scheduled for:
 - i. 12/13 and 12/31 weekday, 12/16 weekend
- 8. Computer Room set-up, training completed next certification testing abilities
- 9. Kim O'Malley Senior Instructor

Merry Christmas and Happy Holidays from the Staff at the Fire School.

Archives - Mike Shaw:

- Reviewing the various plaques that are on the walls in the hallway
- Will be making some up-dates
- Contact any committee members if you see something that needs to be up-dated

DVFA Conference - Joe Zeroles:

- Working on the logo for this year
- Looking at some changes based on comments from last year

DVFA Pension Advisory – Ray Stevens:

- Annual billing estimate for calendar year 2018 went on line on December 4th
- Log into the system using your name and password
- Final bill and payment are due by February 15 to the DVFA Treasurer Terry Whitham
- User training schedule dates and times; December 18, 6:00 8:30 PM, January 3, 1:00 3:30 PM, January 8, 9:00 11:30 AM
- Pension office is getting a lot of emails that are no longer valid and they are not sure how to reach some pension officers. Please have your pension officer confirm their email address with the Pension Ossice ASAP

Finance Committee – Dan Burris:

- Changed the insurance carrier for the Association
- Changing some bank accounts, especially the Conference account

Law & Legislative – Ed Barlow:

- Bruce Ennis gave a brief review of the 15 bills that related to the fire service
- There were also 2 resolutions that involved the fire service

Life Safety – Guy Hudson:

- The committee met this morning to judge the posters and essays
- Poster and essay luncheon will be Sunday, January 6, 2019 @ 2:00 PM in Cheswold
- Need representatives, in uniform, from; Felton, Carlisle, Citizen's Hose, Aetna, Goodwill, Mill Creek, Hockessin, Volunteer Hose, Delaware City, Roxana/Selbyville, Bethany/Millville, Rehoboth, Bridgeville, Greenwood and Milton
- Matching fund request must be postmarked by January 31, 2019. There is \$75,000.00 available

<u>Out-of-State Coordinator – Steve Austin:</u>

- CFSI will be April 24-25. Make plans to attend this event
- Company in W. VA. Looking for a small brush truck, if anyone might have one they no longer need

DVFA Foundation – Steve Austin:

- The foundation received another grant from Harrington Raceway
- Steve said that he is retiring in May
- Ron O'Neal gave the following up-date as to how many scholarships and how much money has been given out since 2001. In 2001, there were 10 scholarships, amounting to \$17,000.00. The total to this date is 495 scholarships, amounting to \$697,670.00

<u>Revolving Loan – Bill Betts:</u> (copied and pasted from written report)

The Revolving Loan Fund Council met on November 15, 2018. They meet quarterly. The balance in the account at the start of the meeting was \$838,117.00. They approved loans as follows:

Wilmington Manor Fire Co.	\$175,000	for a new ambulance
Laurel Fire Department	\$175,000	for a new ambulance
Laurel Fire Department	70,000	to refurbish another ambulance
Harrington Fire Co.	\$160,000	for a new ambulance
Little Creek Fire Co.	\$215,000	to replace their SCBA
Totals:	\$795,000	
Balance in the account	\$ 43,117	

There will be approximately \$300,000 in loan payments coming in December. That would take the balance to approximately \$343,117.

<u>Scholarship – Ken Ryder:</u>

• Looking at and reviewing the forms

Wake – Up Delaware – Paul Eichler:

Warren stated, per Paul, that there are no smoke detectors available at this time. Our stock is completed depleted. Treasurer Whitham stated that he is in receipt of a \$2,000.00 check that is earmarked for smoke detectors. **Recognition of Past Presidents – President Bill Betts**

18 Past Presidents and 1 President Emeritus in attendance

Affiliated Organizations/Agency Representatives

Ladies' Auxiliary President Penny Gentry:

• Introduced the State and County Association ladies that were in attendance today

State Fire Chiefs President Derrick Brode:

• President Brode is working today. 2nd Vice President Reeder gave the report. The next State Chief's meeting will be January 24th at Sta. 8, Aetna. Speaker will be Jack Wilson discussing the Family Dollar store fire in Seaford

State Fire Police President Les States:

- Working on a booklet explaining the duties of a fire police officer.
- Next meeting will be February 17 @ DSFS

<u>State EMS President Jason Capps:</u> (copied from written report)

- <u>2nd Vice. President</u> <u>Albert Schrack</u> of Delaware City Sta. 15
- <u>Appointed Assistant Secretary</u> <u>Earl Briel</u> from Carlisle Station 42 he is a retired Kent County Medic.
- <u>Ambulance Meds & Equipment Survey:</u> Results of Survey for Fire Commission *Narcan: 100%, CPAP: 85%, Albuterol 79%, EPI-PEN: 42% and ASA: 81%* across the state
- <u>Narcan</u> Working with OEMS about the Title 16, Chapter 30G Naloxone Fire Companies that want to carry Narcan, and what they need to do.

Robin K. Brown- Office: 302-857-5908, Fax: 302-857-5901, robin.k.brown@state.de.us

• Fundraising Committee Report:

- 1. Designer purse bingo, one in each county, to raise the funds needed to secure the speakers for conference 2019. We have already spoken to a firehouse in all three counties that hold bingo and are willing to help us with these events.
- 2. Bingo # 1 at Aetna Hose Hook and Ladder Fire Company for the New Castle County Bingo on February 10th @12:00pm
- 3. Bingo #2 would take place at Harrington Fire Company for the Kent County Bingo on March 21st @ 7:00pm
- 4. Bingo #3 would take place at Indian River Fire Company for the Sussex County Bingo sometime in April. We are still waiting to confirm that date.

Mutual Relief – Steve White:

- Introduced the Trustees in attendance
- Bills are out and due back by January 31
- Next meeting February 19 @ Sta. 49, Frederica

<u>NVFC – Terry Jester:</u>

- Just completed their Conference in North Dakota
- Big topic is AFG grants. They are reviewing the applications and trying to separate things in better categories
- Large amount of training available on the NVFC web site
- Starting the planning process for their spring conference which is held at the same time as the CFSI event

Del-Mar-Va Association – Dave Dixon:

• Next meeting is Sunday, February 10 in Gumboro. Committees at 12:00, meeting at 1:00 PM

Communications:

The following communications were received and were summarized by Secretary Steele

- Letter from Joseph Biden thanking the DVFA for his invitation to the conference luncheon
- Letter from DHSS, Emergency Medical Services Section with reference to their agreement to support the DVFA Conference
- Letter from Brandywine Hundred Fire Company, Minquas Fire Company and Five Points Fire Company reference to changing delegates and alternates
- Letter from Ken Simpler thanking the DVFA for his invitation to the conference luncheon

Motion by Dave Ruff and second by Brian Reeder to accept the communications that were presented. Motion carried

OLD BUSINESS

NONE

NEW BUSINESS

• Ray Stevens raised a question regarding the budget and the standing motion to send 3 officers to the CFSI dinner. The budget, which was adopted at the Conference, allows funds for 5 dinner tickets. Need some clarification on how to handle this. A motion was made by Richard T. Perillo and second by Joe Zeroles to send 5 Officers to the CFSI dinner, since the funds have already been approved. Much, much, much discussion took place, both for and against the motion. President Betts called on the parliamentarians for some guidance, since this motion would over-ride a previous motion.

The ruling of the parliamentarians was that it will take a 2/3 vote of the members to amend or rescind a previous motion. With that being said, a roll call vote was taken. **Roll call vote shows 60 YES votes and 13 NO votes. Motion carried to send 5 Officers to CFSI dinner**

- Brian Shaw raised a question regarding smoke detectors. We are still losing lives in fires and we have no available smoke detectors for the public. Treasurer Whitham stated that he has \$2,000 earmarked for detectors
- Jason Capps asked if the DVFA could come up with a policy for paid employees. Seems like every company has a different perspective about hiring their own members. Warren stated that he could take care of that by using the FLSA paperwork.
- Motion by Richard T. Perillo and second by Ernie Layfield to budget \$10,000.00 for the social media program. Question was raised as to where the funds would come from. Treasurer Whitham stated that our current budget has some excess money, but not enough to absorb such a large amount. The funds would need to come from the savings account. An amendment was added by Tom DiCristofaro and second by R.T. Hopkins to take the \$10,000.00 from the Conference saving account. *Vote on the amendment;* Carried *Vote on the original motion;* Carried

PAYMENT OF BILLS

Treasurer Whitham highlighted the bills to be paid.

8:12 PM	Delaware Volunteer Firefighter's Association
12/08/18	Expenses by Vendor Summary
Accrual Basis	July through November 2018

	<u> Jul – Nov 18</u>
AMTRUST NORTH AMERICA	500.00
ANNE NEUBAUER	300.00
AT&T	65.76
BARBARA ROSSITER	1,143.64
BOBOLA FARMS FLORIST	261.00
BUMPERS & COMPANY	7,262.50
CANDICE McDONALD	321.29
CANNON FINANCIAL SERVICES. INC.	1,489.10
CHESWOLD VFC LADIES AUXILIARY	11,407.50
CHRIS JOHNSON	200.00
COMCAST BUSINESS	1,402.66
DELAWARE STATE CHAMBER OF COMMERCE	315.00
Delmarva Broadcasting Company	4,500.00
DOVER ARMY-NAVY STORE, INC	541.50
DOVER DOWNS	102,658.38
DOVER PAR -3	873.00
DVFA CONFERENCE ACCOUNT	33,384.40
Ed Engdahl	200.00
ELAN/CARDMEMBER SERVICE	12,597.55
ELSMERE LADIES AUXILIARY	411.00
GOLDFEIN & JOSEPH, P. C.	542.50
HOLLOWAY TERRACE VOL. FIRE CO #1	442.20
HOLY SPIRIT CATHOLIC CHURCH	100.00

НТК	9,318.78
INK and THREAD	3,003.00
INTUIT TRANSACTION	347.37
Jeff Cox	200.00
JEN-MOR FLORIST, INC.	150.00
JOEL SMITH MUSIC	475.00
JOHN PAPPAS	500.00
JON FLETCHER	3,500.00
KELLY RAWLEY FARMS	300.00
MARY FRANCES EISENBREY	184.39
Megan Moerman	200.00
NFPA	175.00
PAM INGLE	143.60
PAUL EICHLER	498.36
RAY STEVENS	111.98
RECORDS-GEBHART AGENCY, INC.	2,458.00
ROGER'S SIGN CO., INC.	1,535.00
RWM EMBROIDERY & MORE	203.95
SCOTT GEISELHART	1,200.00
STATE OF DELAWARE	110.00
STEVE AUSTIN	226.87
SUSSEX PRINTING CORP.	6,925.03
T-MUGS	5,764.65
TALLEYVILLE VOL. FIRE CO.	1,031.80
THE CONFERENCE GROUP, LLC	9.47
THOMAS MITTEN	6,000.00
TRAUMA SURVIVORS FOUNDATION	2,000.00
United States Treasury	923.87
VERIZON WIRELESS	250.66
VERNON INGRAM	4,110.00
WILLARD BETTS, JR.	30.00
TOTAL	232,805.76

Motion by Steve White and second by Ray Stevens to pay the bills as presented. Motion carried.

GOOD OF THE ASSOCIATION

- Jasper Lakey questioned the number of members present when we do business and vote on motions.
- Alan Robinson stated that Citizen's Hose has received a \$38,000 grant. There is grant money available, but you have to go out and look for it
- Eric Haley touched on the same issue as above. There is grant money available, so why can't we bring in a good speaker and show/tell us what we need to do to get some of it
- Eric also asked about the 800 radio inventory. Warren stated that he has received about 50% of the company inventories thus far
- Richard Perillo thanked everyone for their support during the passing of Charles Frampton

• Bill Tobin thanked the Greenwood Fire Co. and the entire fire service for the support that was given to the Jones family during the recent loss of Chief Tommy Jones and President Zach Jones.

ADJOURNMENT

It was regularly moved by Brian Reeder and seconded by Jasper Lakey that the December Executive Meeting be adjourned. Motion carried. DVFA Chaplain Blake Bowers offered the Benediction. The meeting was adjourned at 12:10 PM

Respectfully submitted, Elmer B. Steele Elmer B. Steele Corporate Secretary

I hereby attest that this a true copy of the proceedings of the Delaware Volunteer Firefighter's Association Executive Meeting held on December 9, 2018.

Attest: Warren F. Jones Executive Manager Bill Betts President