### **FINANCIAL STATEMENTS**

FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

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#### INDEPENDENT ACCOUNTANT'S REVIEW REPORT

Board of Directors
Delaware Volunteer Firemen's and Ladies Auxiliary Mutual Relief Association, Inc.

We have reviewed the accompanying statements of financial position of Delaware Volunteer Firemen's and Ladies Auxiliary Mutual Relief Association, Inc. (a nonprofit organization) as of December 31, 2018 and 2017 and the related statements of activities and cash flows for the years then ended and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Organization management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

### **Accountant's Responsibility**

Our responsibility is to conduct the review engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

#### **Accountant's Conclusion**

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Wilmington, Delaware February 25, 2019

Buryers & Congrary

# STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2018 AND 2017

### **ASSETS**

	2018	2017
Current Assets: Cash and Cash Equivalents Premiums and Dues Receivable Prepaid Insurance Federal Tax Withheld Total Current Assets	\$ 539,967 101,821 225,999 160 867,947	\$ 495,428 124,798 229,415 <u>76</u> 849,717
Equipment: Office Equipment Less: Accumulated Depreciation Total Equipment	600 ( <u>310</u> ) 290	600 ( <u>190</u> ) 410
Other Assets: Certificate of Deposit – Guaranty Fund Cash Held in Benefit Fund Total Other Assets	30,000 41,251 71,251	30,000 41,045 71,045
Total Assets	\$ <u>939,488</u>	\$ <u>921,172</u>
LIABILITIES AND NET ASSETS		
Current Liabilities: Deferred Premium Income Total Current Liabilities	\$ <u>271,235</u> <u>271,235</u>	\$ <u>257,826</u> <u>257,826</u>
Total Liabilities	271,235	257,826
Net Assets: Without Donor Restrictions Without Donor Restrictions, but Designated in Accordance with: Delaware Law Title 18, Chapter 55, §5509	597,599 25,000	600,192 25,000
Delaware Law Title 18, Chapter 55, §5510 Total Net Assets	<u>45,654</u> <u>668,253</u>	38,154 663,346
Total Liabilities and Net Assets	\$ <u>939,488</u>	\$ <u>921,172</u>



# STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

Net Assets without Donor Restrictions:	<u>2018</u>	2017
Support: Accident Insurance Reimbursements Burial Aid Benefits Sports Insurance Premiums Dues Income Total Support	\$ 234,116 21,000 - 3,000 258,116	\$ 201,476 20,300 3,008 2,900 227,684
Insurance Expense and Benefits Paid Accident Insurance Burial Aid Benefits Sports Insurance Premiums Other Total Benefits Paid	231,194 13,000 - 220 244,414	230,094 17,000 3,008 330 250,432
Net Support	13,702	( 22,748)
Investment Income Interest – Certificates and Savings Total Investment Income  Available for Other Operating Expenses	1,796 1,796 15,498	
Other Operating Expenses: Bonding Depreciation Franchise Tax Legal and Accounting Office Expenses and Printing Trustee Fees and Expenses Total Other Operating Expenses	- 120 25 4,300 471 	912 120 25 7,270 987 
Increase (Decrease) in Net Assets without Donor Restrictions	4,907	( 36,238)
Net Assets – Beginning of the Year	663,346	699,584
Net Assets – End of the Year	\$ _668,253	\$ <u>.663,346</u>



# STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

	2018	2017
Cash Flows from Operating Activities:		
Premium Insurance Reimbursements Collected	\$ 267,302	\$ 244,186
Burial Benefits Collected	23,800	23,100
Sports Premiums Collected	-	3,008
Dues Collected	3,400	3,300
Interest	1,796	1,700
Operating Expenses Paid	(251,553)	(_265,433)
Net Cash Provided by Operating Activities	44,745	9,861
Cash Flows from Investing Activities:		
Reinvestment of Cash Held in Benefit Fund	(206)	(203)
Net Cash Used in Investing Activities	(206)	(203)
Net Increase in Cash and Cash Equivalents	44,539	9,658
Cash and Cash Equivalents at Beginning of Year	495,428	485,770
Cash and Cash Equivalents at End of Year	\$539,967	\$ <u>495,428</u>



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

Note 1 – Summary of Significant Accounting Policies.

#### **NATURE OF ACTIVITIES**

The Delaware Volunteer Firemen's and Ladies Auxiliary Mutual Relief Association, Inc. (the Association) provides for life and health insurance coverage within policy limitations on its membership, in exchange for an annual premium. Membership is composed of organizations (generally volunteer fire departments) providing fire, rescue, and ambulance services within the state of Delaware.

#### **BASIS OF PRESENTATION**

The financial statement presentation follows the recommendation of the Financial Accounting Standards Board (FASB) in its Accounting Standards Codification (ASC) on Financial Statements of Not-For-Profit Organizations. Under FASB ASC, the Association is required to report information regarding its financial position and activities according to net assets with donor restrictions and net assets without donor restrictions. The Association has no net assets with donor restrictions.

#### **BASIS OF ACCOUNTING**

The financial statements of Delaware Volunteer Firemen's and Ladies Auxiliary Mutual Relief Association, Inc. have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

# REVENUE AND SUPPORT WITH DONOR RESTRICTONS AND WITHOUT DONOR RESTRICTIONS

Contributions and grants received are recorded as support with donor restrictions or without donor restrictions, depending on the existence and/or nature of any donor restrictions.

Net assets without donor restrictions are not subject to grantor or donor-imposed restrictions.

Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose of restriction is accomplished), net assets with donor restriction are reclassified to net assets without donor restriction and reported in the Statements of Activities as net assets released from restrictions.

Net assets with donor restriction also includes assets that are restricted by the donor to be maintained by the Association into perpetuity. Income, Revenues, Gains and other support from these assets with donor restrictions are available for use without donor restrictions unless specifically restricted by the donor.



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017 (CONTINUED)

Note 1 – Summary of Significant Accounting Policies (Continued)

#### PREPAID INSURANCE

Insurance is billed to each participating member in the year prior to when the new policy period begins which is January 1 of the respective year. Prepaid insurance as of December 31, 2018 and 2017 was \$225,999 and \$229,415, respectively, and represents insurance premiums paid for the years ended December 31, 2019 and 2018, respectively.

#### PREMIUMS AND DUES RECEIVABLE

Premiums and dues receivable are recorded when invoices are issued. Premiums and dues receivable represent the amounts billed to the Fire Companies for insurance and dues. Management believes that all premiums and dues receivable are collectible and no allowance for doubtful accounts is necessary.

### **EQUIPMENT**

Equipment is stated at cost. The Association capitalizes equipment acquired with a cost in excess of \$400. Depreciation is computed using the straight-line method over the assets estimated useful life.

Routing maintenance of equipment is charged to operations and improvements, betterments and restorations are capitalized. Upon retirement, sale or other disposition of equipment, the costs and accumulated depreciation are eliminated from the accounts and resulting gains or losses are included in operations.

#### **DEFERRED PREMIUM INCOME**

Deferred premium income has been recorded and represents the excess of the premium income collected or receivable over the amount of premium income earned.

#### **DONATED SERVICES**

Donated services are recorded as contributions at their estimated fair value at the date of receipt to the extent that they create or enhance non-financial assets or require specialized skills, which if not provided by donation, would have to be purchased by the Association. No amounts have been recognized in the accompanying Statements of Activities for either of the years ended December 31, 2018 and 2017 because the above stated criteria required for recognition has not been satisfied.

#### **INCOME TAX STATUS**

The Association is exempt from income taxes under Internal Revenue Code Section 501(c)(4). Accordingly, no provision for income taxes is included in the financial statements.

In accordance with FASB ASC related to Accounting for Uncertainty in Income Taxes, penalties and interest assessed by income taxing authorities would be shown (if any) under Other Operating Expenses. There were no penalties and interest for either of the years ended December 31, 2018 or 2017.



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017 (CONTINUED)

Note 1 – Summary of Significant Accounting Policies (Continued).

#### STATEMENT OF CASH FLOWS

For purposes of the statements of cash flows, the Association considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash.

#### DESIGNATION OF NET ASSETS WITHOUT DONOR RESTRICTION

As required by the Delaware Insurance Code, a Guaranty Fund is maintained by the Association for the benefit and protection of policyholders. This fund is held in a Certificate of Deposit with TD Bank.

As required by the Delaware Insurance Code, a Benefit Fund is maintained as a formal segregated fund equal to or greater than 50% of dues collected. The reserve shall be available for the payment of membership claims, increases to the guaranty fund, and legal expenses incurred in the connection with defending claims. This fund is held in an interest-bearing account with TD Bank.

As of December 31, 2018 the Association is not in compliance with the requirements of the Delaware Insurance Code indicated above. The TD Bank Escrow account balance as of December 31, 2018 is not sufficient to cover the Benefit Fund reserve requirement and the Association will need to deposit \$4,403 in order to come back in compliance. The Association was in compliance as of December 31, 2017.

#### **USE OF ESTIMATES**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### SUBSEQUENT EVENTS

Management has evaluated subsequent events through February 25, 2019, which is the date that the financial statements were available to be issued.

Note 2 – Certificate of Deposit – Guaranty Fund.

The Association maintains a 5-year certificate of deposit with TD Bank which was renewed in 2018. The certificate of deposit bears interest at .90% and will mature in 2023. The interest was deposited into the TD checking account monthly.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017 (CONTINUED)

#### Note 3 - Concentration of Credit Risk.

The Association maintains cash balances in institutions that may, at times, exceed federally insured limits. As of December 31, 2018 and 2017, the Association had uninsured cash balances in FDIC insured institutions of \$112,236 and \$277,431, respectively.

Premiums and dues collected are from volunteer fire companies within the State of Delaware. The Association's ability to collect premiums and dues from the volunteer fire companies could be impacted by economic conditions within the state and/or the Industry.

### Note 4 – Burial Aid Program.

The Burial Aid Program came into effect in February of 2007. This program functions to provide aid for burial costs to members of the Delaware Volunteer Firefighter's Association during the first 10 years of membership. After ten years of service, the member becomes eligible for benefits from the State of Delaware and all liability by the Association ceases. Members will receive aid of \$1,000 per year of membership (following one probation year) up to \$7,000 to be used for funeral expenses. In 2018 and 2017, funeral expenses for this program totaled \$13,000 and \$17,000, respectively. Beginning in 2013, the Association began billing \$350 annually per company, to help fund this benefit. This program is optional to each fire company and may be terminated at any time by the Board of Trustees.

#### Note 5 – Not-for-Profit Financial Statement Presentation.

During 2018, the Association adopted ASU No. 2016-14 – Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. This guidance is intended to improve the net asset classification requirements and the information presented in the financial statements and notes about a not-for-profit entity's liquidity, financial performance, and cash flows. The main provisions of this guidance include presentation of two classes of net assets versus the previously required three and enhanced disclosures for board designated amounts, composition of net assets without donor restrictions, liquidity, and expenses by both their natural and functional classification. In 2017 the Association had \$663,346 of Unrestricted Net Assets which have been reclassed as Net Assets without donor restrictions driven by adoption of ASU 2016-14 as of December 31, 2017.

### Note 6 – Availability of Financial Assets.

The Association has \$641,788 of financial assets available within one year of the statement of financial position date to meet cash needs for general expenditures consisting of cash of \$539,967, and receivables of \$101,821. \$70,654 is designated in accordance with Delaware Law Title 18, Chapter 55, 5509 and 5510, that makes it unavailable for general expenditures within one year of the statement of financial position date.



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017 (CONTINUED)

Note 7 – Methods to Allocate Expenses.

The Association's primary purpose is to provide insurance benefits to volunteer firefighters in the State of Delaware. Expenses for such activities have been classified as Insurance Expense and Benefits Paid on the Statements of Activities. This category includes the premiums paid for the insurance policies. Expenses related to the overall operation of the Association have been classified as other operating expenses on the Statements of Activities.

# Note 8 – Classification of Expenses

The functional classification of expenses for the years ended December 31, 2018 and 2017 was \$255,005 and \$265,622, respectively of program expenses. There were no administrative expenses for either year.

